



# Cevn Vibert

**Industrial Cyber Security Evangelist, Customer Engagement Manager,  
Security Solutions Architect, MES BD, MES Consultant, Sales,  
Marketing, Speaker, Trainer**

**Southampton, UK and enjoy travel.**

**Experienced Security, Cyber, C2, MES, SCADA, Industrial Networks and  
Manufacturing Information Solutions Consultancy.**

**20+ yrs experience in Industrial Information and Control Systems.  
Comfortable at CxO and shop-floor level. Dedicated Corporate  
Evangelist. Certified in many systems.**

**CITP, MIET, MISA, MinstMC, MBCS**



[www.Vibert.co.uk](http://www.Vibert.co.uk)

[www.linkedin.com/in/vibertprofile](http://www.linkedin.com/in/vibertprofile)

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**Cevn@Vibert.co.uk**

# Cevn Vibert – key skills

- ✓ I enjoy evangelising cyber, information and business benefits to industry, linking closely with new customers and ensuring all current customers are 100% delighted.
- ✓ A good Front Man. Customer Engagements, at ease with marketing events, sales to board level or shop floor level, IT Technology or high level systems and a wide range of industries.
- ✓ Trained and/or experienced in Kaspersky KICS, Thales eSecurity nCSD, nCSE, PSIMs, Command and Control, Situational Awareness, Wonderware InTouch, InSQL, Intrack, Rockwell RSView, RSSQL, RSBizware, FactoryTalk, Citect SCADAReports, Ampla, Schneider, GE Fanuc Proficy, Reporting Services, MSSQL, SQL Server, Advanced Industrial Ethernet
- ✓ Designed and Delivered Customer Engagements, Structured Requirements Capture Consultancy, Sales, Marketing, Systems Solutions, Solution Architectures.
- ✓ Worked for Strachan & Henshaw (Weir/Babcock Nuclear), Klippon (Weidmuller), PACSCOM, FME(BOCE), Cougar, Silchester and Rockwell Automation MPS across EMEA, Thales Transportation, Thales Security, Cyber and Communications and SolutionsPT/Wonderware UK..

# Cevn Vibert – SolutionsPT Successes

- Public Speaking Engagements for Industrial Cyber Security Solutions. NWCC and Cyber Senate and Cyber breakfast briefings.
- Customer Engagements with Industrial Cyber solution offers.
- Sat on and contributed to the SolutionsPT Board.
- Research and Development of several new key Cyber suppliers
- Attended Kaspersky Industrial Cyber product training.
- Papers and blogs and new concept media material produced.
- Created and designed the SolutionsPT's "Staircase to Security" and "Security Jigsaw"
- New Business Plan for \$3M in 3yrs.
- Attended global SAS (Security Analysts Summit) event for new Industrial strand.
- Delivered multiple internal workshops and innovation on Industrial Cyber Security.
- Linked and liaised with multiple Cyber Security Academic institutions.
- Created and delivered an Industrial Cyber Security Innovation workshop.
- Built up the concept, content and industry support for the Industrial Cyber Security Network and Forum.
- Achieved assigned objectives early.

# Cevn Vibert – Thales Successes

- Down-selected bids for Forward Operating Base Security Solutions, UK wide Train Monitoring Systems, UK wide Rail Traction Power Solutions, etc.
- Won Sellafield Project Frameworks, Rail Ticket Management Systems, Consultancy for London Underground, etc.
- Innovative On-Train Monitoring Solutions.
- Multiple successful Projects for EDF Stations Lifetime Enhancements Programme.
- Built a team exploring Information Solutions and Knowledge Management.
- Founder Team Member of Thales Innovation Group.
- Worldwide surveys for legacy device support capabilities.
- Created and Managed Thales Critical Infrastructure Protection CIP Facility (C2, PSIM, CCTV, ICS, Cyber, OT, ICS, SCADA, Sensors, EM, IM, CAD, etc).
- Created and Managed Thales Cyber TRUST Explorer lab (HSM, PKI, CA, Cryptos).
- Consulted on Emergency Management for Nuclear Facility.
- Consulted on innovative Cyber and Assurance project for PES SCADA in Nuclear Industry.
- Public Speaking Engagements for Nuclear Security Solutions.
- Customer Engagement Manager
- Research and Development Manager

# Cevn Vibert – Rockwell Successes

First Rockwell FTPC MES in UK

Charity Work global accolade from Rockwell Chairman

First Metals Steel Plant Rockwell MES

First Rockwell MES in Hungary, Pharma MES in Slovakia, Pharma MES in SA

First Rockwell MES in Russia

Developing Cisco relationship into Airports, Rail and Retail

Developing IBM relationships

Managed Automotive Corporate sales relationship for “Rest of World”

Committee member of MESA for Europe

Built Sales funnel for 2009/10 at \$8M+ plus key Automotive MES Implementation

# Cevn Vibert – Silchester Successes

**First Citect Ampla MES in UK**

**Innovative MES for Ink Tankers**

**First GE Cimplicity MES for Cement plant**

**Developing Rockwell, Siemens, Stratus, Citect, PTSolutions, Schnieder relationships in UK**

**Committee membership of InstMC across region – Education Officer**

**Launched Company capabilities into MES Market**

**MES Solutions for Natures Way Salads, GSK, Ryvita, P&G, Ginsters...**

**Launched Company capabilities into Rail**

**Presented to National Conferences on MES Applications**

**Actively involved in an international 4yr business improvement program team - Plato**

**International Trade Federation visit to Norway**

**Managed InstMC and IET Company Partnerships**

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# Cevn Vibert – Cougar Successes

**First Wonderware InTrack MES in UK Medical Devices**

**Managed Microsoft, Rockwell, Pantek, Iconics, Origin, Stratus Partnerships**

**Helped team build Company from £250K to £8M turnover**

**Launched Company into MES market**

**Launched Company in 24Hr Support**

**Launched Company into Structured Consultancy**

**Launched Company server “ERP”, CRM & collaborative applications**

**Built Company in MCSE Certification and Microsoft Solution Provider**

**Extensive long-term MES, SCADA and Automation for Coopervision**

**MES for P&G**

**Multiple National Marketing events designed and delivered**

**Managed growing team of SCADA and MES Engineers**



# Cevn Vibert – other Successes

**FME      Enterprise Intranet and Email deployed**

**Grew Team of Control Engineers**

**Launched Company Standards and Re-usables**

**PACS      First Distributed SCADA via Radio Networks**

**First Modular Solution for SCADA & Control Systems**

**Created Company Auto-SCADA code generator**

**Built complete large Solution 5xPLC5s and full SCADA in 2weeks !**

**Generated Standards Thames Water & public demo for Dwr Cymru**

**Commissioned Telemetry SCADA for Shell Ex offshore in Colombia**

**First Ship-Rig Rotator FSPO Telemetry system**

**KMS      SCADA and PLCs for Stelrad Doulton and ECC**

**S&H      European Research project on Nuclear Decommissioning Robots**

**Extensive Commissioning on Nuclear Power Stations**

# Cevn Vibert – Personal Story

Parents are Artists and Teachers, and my Brother is an Actor.

Was a Scout and then Chaired a Scout Group

Chair most active Community Group in Southampton to “Save The Field”

Partnering with Sport England, Council, Councillors, Mayor, MPs, MEPs, etc.

Won many Nation Grant Awards and handled Marketing and Publicity

Education Officer for Institute of Measurement and Control, a MESA Committee member for Europe, and Committee member of IET ICS group.

Chartered IT Professional. CITP MBCS

Founded InstMC Lego MindStorms for Hampshire Schools

Managed several free City Festivals with 6,000+ local people attended.

Spend a lot of time on sidelines shouting at young team and the referee!.

*“If you want something done..... give it to a busy person.....”*

Linked-In Web Profile <http://www.linkedin.com/in/vibertprofile>

# Cevn Vibert - Recommendations

Matthew Tucknott. Software Specialist GIS

“Cevn is a great person to work with. Dynamic and very hard working. He seamlessly mixes with junior members of staff as well as senior members of staff. He clearly has great expertise in his field of National Security. He can get the best out of people that work with him.”

Ben Davis, Supportability Engineer

“Cevn was an excellent Mentor to me during my first two years with the company. His experience and expertise within the company provided me with the ideal person to talk to with regards to all aspects of my professional, and personal, development within Thales. I can attribute my growth within the company, and towards Engineering Chartership directly, with the excellent advice and guidance he has provided to me”

Nicol McNeil, Sales and Business Development Manager.

“I had the great pleasure of working alongside Cevn within Thales' National Security and Resilience team; I know him to be an extremely capable Solution Architect for very complex Critical Infrastructure projects and requirements, who consistently demonstrates a depth of knowledge, integrity and high attention to detail in the definition of solutions to satisfy both customers and Thales.

Cevn's analytical, strategic thinking and inter-personal skills make him a key asset in any team.”

# Cevn Vibert - Recommendations

Steve Elmes, Business Lead, Thales Consulting and Cyber

“Cevn is an extremely knowledgeable and experienced solution architect. I've had the pleasure of working with Cevn in the Thales UK Cyber Security practice where he has demonstrated his ability to successfully engage with senior Client and Partner company representatives and recommend him without hesitation.”

John Ratajczak, Systems Engineering Consultant

“I worked with Cevn conducting business analysis of the security/safety needs for a major UK nuclear establishment. Cevn demonstrated an in-depth knowledge of industrial control systems and their application to provide cost effective and practical solutions. He demonstrated the ability to work effectively and professionally within a team but also was well respected for his leadership skills. Cevn was a pleasure to work with.”

Ian Christie, Engineering Manager

“Cevn worked with me directly on the definition of a large scale security control facility for a key national infrastructure site and indirectly on a Critical Infrastructure Protection demonstration facility. He has wide ranging knowledge of industrial control, automation, information and security systems and architectures, and is able to apply this knowledge at the high "blue sky thinking" level right down to the implementation and integration level. He brings both innovation and a methodical approach to problem solving. Cevn is also a people person who can communicate easily and professionally at all levels, with a calm style and a dry sense of humour.”

# Cevn Vibert - Recommendations

Sara De Neut, Key Account Leader

“Cevn is a highly professional, extremely knowledgeable solution architect. He clearly demonstrates deep domain expertise and is happy to explain technical matters in a way that is understandable to someone less familiar with the subject. Cevn is also hard working, customer and delivery focused and an absolute pleasure to work with.”

Gerald Callus, Bid and Programme Manager

“I have had the pleasure of working with Cevn, who acted as Solution Architect of a number of bids and internal projects I led. I found Cevn to be both versatile and adaptable and he brings a wide range of skills and good technical abilities to the team. Cevn is very professional, has a first class work ethic and a keen enquiring mind, tackling all challenges in a methodical and thorough manner. Cevn also has great people skills and takes time to understand requirements, both in the technical and business context, before diving into the task. I thoroughly enjoyed working with Cevn and look forward to the next opportunity to work with him”

# Cevn Vibert - Recommendations

Allan Crewe. Consultant. (ex Engineering Manager, Ferranti Europe)

Cevn worked with me to design solutions to several systems in the Rail Sector in condition monitoring of trains and the control and monitoring of rail traction power supplies.

Cevn was extremely professional in analysing the requirements and producing designs for the aspects of the project he was responsible for. He also dealt with both potential suppliers and sub- contractors in an extremely professional manner. I found him very reliable in producing deliverables to time and quality. He is also extremely easy to get on with and work with. “

Andy O'Malley, Programme Manager

“I worked with Cevn for a number of years at Thales and found him to be a valued colleague. He has a calm and personable style, a great sense of humour and an ability to work well within any team. Cevn is also a very capable Systems Architect with a broad depth of knowledge and experience coupled with a solid work ethic. In my view he comes highly recommended.”

# Cevn Vibert – Recommendations

**Roland Ladewig, BU Manager/Leader Application Centre at Rockwell Automation MPS**

**"It was a pleasure to work with Cevn. He managed in extremely short time to get into the objectives of the job. Furthermore Cevn achieved to get us into market regions and industries we have not been before. His way of cooperation and driving things is outstanding. As a Manager it was helpful to have an employee that managed constructive inputs to get the team in the right direction. I would recommend Cevn to anyone who needs a person that is capable to manage complex projects and sales opportunities as well as intensive customer approaches. Short version: Thanks Cevn"**

**Giorgio Tori, Director Software EMEA at Rockwell Automation**

**"I have enjoyed working with Cevn; he has achieved many MES firsts for Rockwell across EMEA. Industry is really ready for MES and Rockwell is gaining this understanding also through Cevn's good and substantial efforts."**

# Cevn Vibert – Recommendations

**Chris Rickey, Information Solutions Manager at Rockwell Automation**

**"I have worked with Cevn on several sales opportunities and internal projects. Cevn knows the MES space very well and always brings a unique perspective. He can talk about low level details such as how particular network protocols affect PLC communications all the way up to best practices on ERP integration and everything in between. I look forward to working with Cevn more in the future."**

**Mark Honey, Senior Sales Executive at ICM Business Continuity Services**

**"Cevn and I collaborated together when he was working at Silchester. I was working at Stratus on a number of complex MES and safety critical system projects that required his in depth knowledge of the issues around implementing complex control systems within highly regulated industries. I found his in depth subject knowledge expertise extremely useful working on these projects."**



# Cevn Vibert – Recommendations

**Richard Porter, Senior Consultant & Partner at Forward Solutions**

**"Cevn contracted technical resource to my projects whilst working for one of the major pharmaceutical corporations. Throughout he was always professional, knowledgeable, personable, and would put in whatever extra was required to get the job done ...."**

**Sam Thiara, System Integrator channel manager at Schneider Electric**

**"I worked with Cevn on a major project for a food company implementing a Performance Management solution (MES). I found Cevn's approach to the whole project added great value to our business relationship and assisted the client to achieve increased yield, empowered management with an insight into previously undetectable plant issues and more importantly assisted the change process in a structured and demonstrable manner.**

**Only one of a few people that understand the MES space."**

# Cevn Vibert – Recommendations

Ian Trew, Head of Engineering at Ryvita

**"Cevn designed, developed and implemented a full Factory Wide MES production information system for us, collecting detailed production and process information from countless devices across a robust industrial network. The information was organised and widely distributed to enable intelligent business improvement decision making. Cevn was responsible for Sales, Engineering, Consultancy and Project delivery to us for many of our Capital Projects. He delivered large projects to us, on time and to budget, and helped to market these successes across our Enterprise to both Board and Shopfloor.**

**Cevn has integrity, clear thinking, a sound grasp of true business benefits and a positive sense of humour that makes him continually a pleasure to work with.**

**One of those rare people you can work WITH to achieve the goals of all parties.**

**I strongly recommend him to other businesses as I know they will also benefit from a Cevn Project!"**

# Cevn Vibert – Recommendations

**Bob Squirrell, Managing Director at Technology Marketing Management**

**"Cevn is a thorough professional, paying great attention to detail while always seeing the bigger picture. He combines excellent technical knowledge with good management skills and clear, confident communications abilities. A great asset to any organisation!"**

**Adrian Leach, Director - Business Development at HCR Group & Plato Mgr.**

**"In life there are those that talk about doing and those that actually do. Cevn is the latter. He is a dynamic team player who inspires others to get involved, to share openly and honestly and is man with high ethical standards. Cevn has a wicked sense of humour that makes it a joy to work with him. He is insightful, often observing fundamental elements of a problem that others have missed and then clearly explaining those issues to allow others to work with him to 'buy' into consensual solutions.**

**Cevn's PLATO Group have consistently demonstrated the most energy and willingness to work together for their individual success than any other PLATO Group. Cevn is typical of the group membership and I commend him to you."**

# Cevn Vibert – Recommendations

**Richard Sellwood, MD Cougar Automation**

**"Cevn was a valuable member of my team. I enjoyed working with Cevn and relied on his technical knowledge and professionalism in carrying out his role as MES Business Manager."**

**Ian Manners, Project Manager Cougar Automation**

**"Cevn is extremely knowledgeable, patient and very good at what he does. He is also a nice guy. A real pleasure to have worked with him!"**

**Keith Monkton, IT Manager Coopervision**

**"Cevn is personable, professional and expert with a high level of integrity. He always delivered the right solution at the right time with enthusiasm and a great work ethic, and was held in high regard across the group. I would have no hesitation in recommending Cevn."**

# Cevn Vibert – Recommendations

**Pete Gasson, Project Manager PACS**

**"Cevn, is a very competent and committed engineer and we spent many a long evening together in the 90's working into the early hours commissioning hardware and software on sites. Even under those stressful conditions he was always fun to be with and the quality of the end results of our efforts were plain to see.**

**At the time of working together his SCADA knowledge was exceptional and the lack of a front end drawing package with some didn't faze him.**

**I believe he still holds the record for writing and commissioning PLC software for a large waste water site...2 weeks from scratch.**

**Since the Pacscom days he has branched out into MES and the same commitment is noticeable.**

**On the leisure side even his fishing is improving."**

# Cevn Vibert – Recommendations

**Jiri Capek General Manager, Controller, Finance & Business operations-Central & Eastern Europe at Rockwell Automation**

**Cevn has developed and supported the business in our emerging markets mainly to support alliances and promote global connections to customers and partners. Cevn has significantly increased Rockwell footprint in the region.**

**Mike Knights, Sales Director PACS**

**"Cevn was one of a small team working on our SCADA systems projects. He was very committed and worked to do the job even if this meant long hours etc. He had a good working knowledge of a number of SCADA Suites, although when with us he worked on FIX, INTOUCH and an old Vax based package. (Dexterity). I have kept touch with Cevn after he left PACS Ltd and he has worked for PACSCOM (New name of PACS Ltd) as a supplier specifically on Pharmaceutical based SCADA systems with their associated requirements for logging and archiving data to meet legislative standards.**

**Cevn also networks in the industry and is knowledgeable about the industry trends and current technologies."**

# Cevn Vibert

**I have provided solutions for Network Rail, London underground, Tubelines, EDF, Sellafield, Shell, KOC, Thales, BP Exploration, GSK, Stelrad Doulton, Imerys, Astra Zeneca, Ford, British Steel, Ginsters, Ryvita, Coopervision, Thames Water Utilities, Dwr Cymru, ICI, Highland Springs, SGS Thomson, Siemens, BOC, Ryvita, P&G, GSK and many more.**

**How can I best help you ?**

