

Dream Role – Cevn Vibert

An example of a Dream Role would be Pre-Sales Evangelist Consultant pan-Europe. Travelling across Europe, meeting very different people with different needs, and enabling them to see their benefits, tailoring the solutions, and coaching teams to a successful engagement.

A Dream Project involved over a year of building significant benefits with continuous mutual education, understanding, consulting, partnerships, collaborations, project management, software design-implement-test-train cycles and follow-on sales in many new directions.

Dream tasks involve being able to evangelise capabilities, coach, train, understand and explain things to people.

Being able to create that spark of enthusiasm, understanding and the glow of success in people brings fulfilment. Both parents were teachers and artists, and brother an actor so maybe some family synergies?

Enjoy building partnerships with Customers, Suppliers and Service Organisations. Enjoy bridging divides, negotiating, arbitrating and bringing disparate groups together.

Enjoy travelling and meeting new people and cultures.

Many years' experience in Industrial Cyber, IT, ICS, OT, SCADA, Automation and MES together with a range of Integrated Security Solutions, C2 systems and Consultancy. Extensive knowledge of the Industrial Automation and Security markets, applications in many verticals, and well known by peers, customers, academia, press and Institutions. Often invited onto national executives for international institutions.

An autonomous individual with international experience.

Generated many innovative successes from application of initiative and cooperation from virtual teams.

Enjoy creation of new approaches combining technology with commercial strategies. This has led to many "first" application solutions wins in several countries.

Personal presentation site www.Vibert.co.uk with commendations/testimonials.
